

Postal Code 78757

Residential Statistics



October 2021

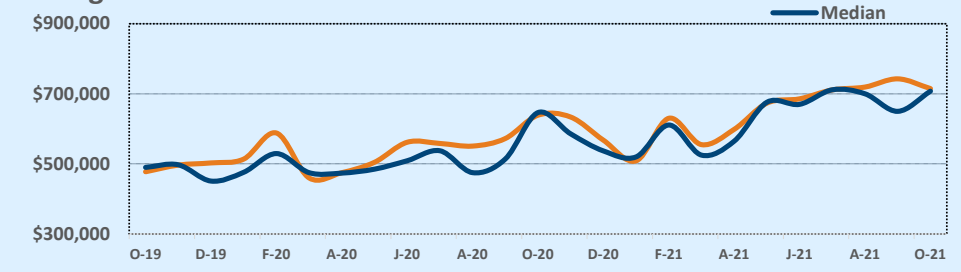
| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|--------------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 36 | 31 | +16.1% | 297 | 325 | -8.6% |
| Condo/TH Sales | 8 | 7 | +14.3% | 113 | 109 | +3.7% |
| Total Sales | 44 | 38 | +15.8% | 410 | 434 | -5.5% |
| New Homes Only | 4 | 7 | -42.9% | 35 | 56 | -37.5% |
| Resale Only | 40 | 31 | +29.0% | 375 | 378 | -0.8% |
| Sales Volume | \$31,458,180 | \$24,282,150 | +29.6% | \$273,238,028 | \$237,432,257 | +15.1% |
| New Listings | 42 | 63 | -33.3% | 468 | 529 | -11.5% |
| Pending | -- | -- | -- | -- | -- | -- |
| Withdrawn | -- | -- | -- | 5 | 19 | -73.7% |
| Expired | -- | -- | -- | 5 | 19 | -73.7% |
| Months of Inventory | 0.5 | 1.0 | -51.3% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$684,187 | \$635,527 | +7.7% | \$627,224 | \$545,748 | +14.9% |
| List Price/SqFt | \$458 | \$365 | +25.3% | \$413 | \$347 | +19.1% |
| Sold Price | \$714,959 | \$639,004 | +11.9% | \$666,434 | \$547,079 | +21.8% |
| Sold Price/SqFt | \$478 | \$368 | +30.1% | \$439 | \$348 | +26.3% |
| Sold Price / Orig LP | 104.0% | 100.6% | +3.4% | 106.4% | 100.3% | +6.1% |
| Days on Market | 18 | 26 | -31.4% | 14 | 23 | -37.1% |

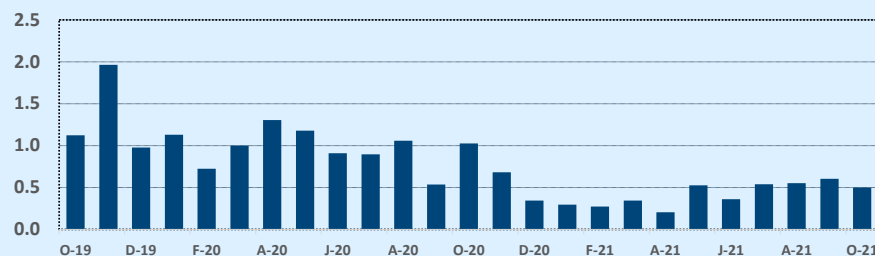
| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$692,500 | \$629,950 | +9.9% | \$604,000 | \$507,000 | +19.1% |
| List Price/SqFt | \$470 | \$371 | +26.6% | \$404 | \$346 | +17.0% |
| Sold Price | \$707,500 | \$646,500 | +9.4% | \$660,250 | \$511,550 | +29.1% |
| Sold Price/SqFt | \$469 | \$375 | +25.0% | \$428 | \$349 | +22.8% |
| Sold Price / Orig LP | 102.3% | 100.0% | +2.3% | 103.6% | 100.0% | +3.6% |
| Days on Market | 8 | 8 | +6.7% | 5 | 7 | -28.6% |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 16 | 11 | 24 |
| \$200,000- \$249,999 | 5 | 6 | 20 | 41 | 41 | 12 |
| \$250,000- \$299,999 | -- | -- | -- | 16 | 11 | 17 |
| \$300,000- \$349,999 | -- | -- | -- | 4 | 9 | 4 |
| \$350,000- \$399,999 | -- | -- | -- | 9 | 8 | 5 |
| \$400,000- \$449,999 | 1 | 2 | 96 | 17 | 12 | 20 |
| \$450,000- \$499,999 | 1 | 2 | 10 | 31 | 20 | 33 |
| \$500,000- \$549,999 | 1 | 1 | 9 | 30 | 27 | 7 |
| \$550,000- \$599,999 | 4 | 1 | 18 | 44 | 26 | 17 |
| \$600,000- \$699,999 | 7 | 8 | 20 | 85 | 67 | 15 |
| \$700,000- \$799,999 | 11 | 11 | 16 | 77 | 70 | 17 |
| \$800,000- \$899,999 | 3 | 3 | 4 | 38 | 49 | 8 |
| \$900,000- \$999,999 | 2 | 4 | 6 | 11 | 15 | 9 |
| \$1M - \$1.99M | 7 | 6 | 10 | 47 | 42 | 12 |
| \$2M - \$2.99M | -- | -- | -- | 2 | 2 | 7 |
| \$3M+ | -- | -- | -- | -- | -- | -- |
| Totals | 42 | 44 | 18 | 468 | 410 | 14 |

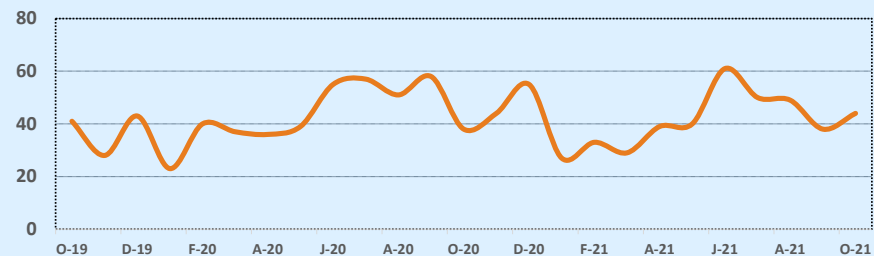
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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